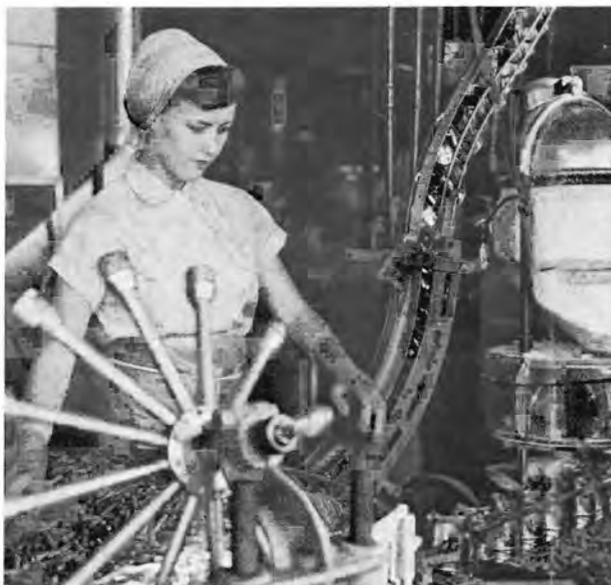


WESTERN PACIFIC

Mileposts **AUGUST 1968**

PEARS



**RIDING
OUR
RAILS**

.... PAGES 4-7 →

STRING BEANS



**ALUMINUM
PIPE**



The President Asks...

**Are You Trained
for the Future?**

Learning is a continuous process for every person with Western Pacific. New and improved methods of doing each job are being discovered at an ever increasing rate.

It has often been stated that the only effective training, or means of learning, is by self-development.

Ask yourself, "Am I trained for the future?" If not, then start your own self-development program to get that training. This can be done by —

- Reading.
- Asking questions.
- Listening to answers.
- Returning to classrooms.

The choice is yours! Why not help yourself to develop yourself?

Western Pacific's Tuition Refund Program is available to assist each of you desiring additional education. Ask your supervisor for information on job related training and about the Company's tuition refund policy.

M. M. Chuaty

* * *

Photo at left of a westbound Western Pacific freight train passing Trego, Nev., was taken in mid-May from a R.F.101 Voodoo Jet flying at an estimated speed of 450 knots (518 mph). The plane, with the 192nd Photo Reconnaissance Squadron, Air National Guard, May Air Force Base, Reno, commanded by Colonel J. W. Dalzell, was on a mission in Smoke Creek Desert. The squadron was called to active duty and is now in southeast Asia. Photo was furnished by Major John Cavilia, attached to the squadron, and sent to MILE-POSTS by District Sales Manager Frank M. Rowe. Mr. Cavilia is president of Vaughn Material Co., on WP rails in Reno.

TRAFFIC riding on Western Pacific's rails originates from many sources. It may be a tip from another customer, friend, or employee, the result of an WP ad, a special routing or rate.

Principally, though, the freight we haul for our customers is obtained by our many salesmen around the country. One such salesman is Fred W. Brandes, senior sales representative at Sacramento. He had phoned MILEPOSTS regarding pictures for a new customer, which resulted in the decision to spend a day with Fred calling on customers in West Sacramento, part of his territory. He also works north as far as Chico and Oroville and south to Vacaville. Fred works fast, he is dedicated to WP and his customers, and the feeling of respect and reliability is mutual. He knows his job, and customers rely on his knowledge of rates, routings, schedules, claims, equipment, or industrial sites. If Fred doesn't know, he is quick to get them an answer.

Fred's first WP service was as a clerk at San Francisco in July, 1936. After serving as a flight engineer on B-29's in the South Pacific, he attended Merritt Business College evenings for two years for a diploma in traffic management. He became a rate clerk in August 1950, and has worked in sales since July 1952. His family includes his wife, Ann, Mark, 20, and Rita, 15.

"It's a nice feeling to have customers you can call friends," Fred told MILEPOSTS, "and at the same time know that the business they provide helps to keep our trains running. That's why it's so important to try and give these people the service they need which, after all, is what makes our jobs possible."

The day in West Sacramento was a good example!



Plant Superintendent Bill Lower, Ideal Cement Co., needed freight rate information on cement shipment between Houston and West Sacramento for a new PG&E project in the Feather River Canyon.



En route to office call at Rice Growers Association of California (opposite page) Fred met Sacramento Northern engine crew spotting cars.

A day on the Go with a Senior Sales Representative

Fred double checks notes he will use during calls made on customers during the day. He knows he can get help when needed from other members of the District Sales Manager's office in Sacramento. With Fred (center) are Steno-Clerk Grayce Josserand, Sales Representative Jack Dority, Chief Clerk Bill Sherrill, District Sales Manager Robert Runge, Sales Representative Don Naylor, and Clerk Eileen Frost.



After entering office Fred received a warm welcome from Assistant General Manager Bill Grimes. "Just wanted to say hello and make sure our service is satisfactory," said Fred. "Everything is fine and I'm glad you stopped by," replied Bill. Fred believes that maintaining contact is a valuable part of good service to his customers.



Mac Roberts, warehouse foreman, E. M. Olson Warehouse Co., gave Fred information for running down a freight bill collection from firm shipping to Olson Co.

Below: Leo Johnson, office manager, and H. D. Van Zante, sales and research, Beagle Products Co., asked Fred if he could assist them in finding outlets for disposal of rice hull waste products, and provide rates.





The lunch hour is a good opportunity for making a service call and at the same time maintaining friendly relations with customers. Here, Fred calls at the Cargill Grain Division office to pick up Don Mykleby, regional traffic manager (left). During lunch at a nearby restaurant Fred and Don discussed copra pellet business and how the railroad could assist Cargill in the movements. Discussions continued en route back to Don's office after which Fred began his afternoon calls.



Waiting in Del Monte's new warehouse for Superintendent Charles Okander, Fred phones office for messages. During the general call "Chuck" showed Fred new ring-pull can for Del Monte's beverage products which could increase shipments.



En route to a call on Traffic Manager John Craig, Port of Sacramento, Fred met in the hall (below) and discussed with Bob Brown, assistant to general manager, West Sacramento Port

Center industrial development leads for future rail business. John Craig wanted to establish competitive rates with Gulf Coast ports for shipments of new business.



Fred takes shortcut to McLaughlin Drayage Co. office (below) for call on President Bob Wilson to develop potential rail business Bob might suggest and suppliers Fred can contact



for business. Fred also learned from Bob construction of McLaughlin Drayage's new warehouse behind office will begin soon for handling rail shipments of newsprint paper.



"It's not far out of our way," said Fred, "so I'll make one more stop for some possible new business." It was a wise decision. He learned from Murphy-Pacific's Project Engineer J. D. Riffel there would be a shipment of a crane and piling to be used in construction of a \$9.6 million Bryte Bend bridge. Fred followed up on the lead and just before press time told MILE-POSTS he got the business. Fred's last stop was at his office to pick up messages left by the staff.





To toast the success of Reynolds Metals Co. sixth aluminum can plant, a 200,000-square-foot structure to be completed late next year, this group of executives scooped up dirt from the 20-acre site in Hayward during July. Left to right they are Mayor John K. Smith of Hay-

ward, Myron M. Christy, president, Western Pacific Railroad; David P. Reynolds, executive vice president-sales, Reynolds Metals Co.; and A. H. Schnell, plant manager, Theo. Hamm Brewing Co., of San Francisco. Property was purchased from Western Pacific.

"You're just a kid," agreed Assistant Chief Engineer John Miller (left) and Engineer MW&S Maury Crespo (right) as Chief Engineer Art Carlson presents a 40-year Service Pin to Richard J. Benish, engineer of property records. "That may be so, but my records show I had a little more hair when I came to WP in 1928," replied "Ben."



Service Pin Anniversaries

JULY-AUGUST 1968

45 YEARS

Wilburn J. Booth	Machinist	Sacramento
William E. Fosha	Erecting Shop Foreman	Sacramento
Albert S. Kasper	Manager, Purchases & Stores	San Francisco

40 YEARS

John C. Arruda	Sheet Metal Worker	Oroville
Richard J. Benish	Engineer of Property Records	San Francisco
James R. Brown	Revising Clerk, Rule 10	San Francisco
Joe A. Cook	Conductor	Division
C. F. Hettinger	Locomotive Engineer	Division
Howard Parker	Locomotive Engineer	Division
John G. Sandstrom	Chief Clerk, Interline Divisions	San Francisco
George M. Saxton	Locomotive Engineer	Division
Jay D. Wakeman	Locomotive Engineer	Division
Samuel C. Wilson	Conductor	Division

30 YEARS

Miguel F. Alvarado	Section Laborer	Division
Louis B. Hill	Tavern Car Attendant	Oakland
Jonathan B. Morgan	Manager, General Accounting	San Francisco
A. H. Schmitt	Signal Circuit Designer-Draftsman	Sacramento

25 YEARS

Marjorie M. Arruda	Telegrapher	Division
Dudley E. Copenhaver	Chief Clerk, Marketing	Seattle
Jesse C. Currier, Jr.	Terminal Trainmaster	Stockton
Henry F. Duffy	Switchman	Division
Ben J. Knowles	Waiter	Oakland
Anne K. Malfa	Chief Transportation Clerk	San Francisco
Carl Nelson	Brakeman	Division
Joseph W. Polk	Locomotive Engineer	Division
Albert B. Tedd	Baggage-Caller	Oroville

20 YEARS

Douglas Binion	Carman	Sacramento
James C. Darlington	Switchman	Division
Robert E. Enger	Superintendent of Communications	San Francisco
Gordon P. Knapp	Sales Representative	Los Angeles
Rafael J. Landrove	Store Helper	Sacramento
Robert E. Lee	Signal Maintenance Foreman	Wendover
Gordon E. MacDonald	Extra Gang Laborer	Division
Willard R. Martinson	Store Helper	Oroville
Gerald P. McCarthy	Yardmaster	Sacramento
Rennell A. Miller	Overcharge Claim Investigator, Sr.	San Francisco
Kenneth J. Mize	Signal Maintenance Foreman	Sacramento
Willie H. Pollock	Car Inspector	Stockton
Charles B. Reid	Section Stockman	Sacramento
Edward M. Reynolds	TCS Maintainer	Marysville
Donald W. Smales	Brakeman	Division
Ralph J. Ward	Machinist	Sacramento
Joseph J. Weber	Carman	Sacramento
Harold F. Wilson	Fireman	Division

(Continued on Page 10)

Service Pin Anniversaries . . .

15 YEARS

R. R. Ahearn	Switchman	Division
Harold J. Beaudrow	Locomotive Engineer	Division
James K. Brennan	Transportation Analyst	San Francisco
Dean L. Collins	Locomotive Engineer	Division
J. D. Collins	Switchman	Division
Willie Dickens	Chief Clerk, Chief Special Agent-Claim Agent	S.F.
Donald R. Hillam	Locomotive Engineer	Division
Charles J. Hudgins	Sales Representative	Minneapolis
David T. Lynch	Conductor	Division
Felix J. Martinez	Roundhouse Clerk	Stockton
A. W. Moore	Telegrapher	Stockton
Thomas E. Reed	Locomotive Engineer	Division
Paul W. Reinking	General Supervisor MWS-Welding	Oakland
Earl T. Roider	Electrician	Oroville
Forrest A. Shrope	Locomotive Engineer	Division
Harold C. Smith	Locomotive Engineer	Division
Marvin L. Tater	Carman	Oakland

10 YEARS

Herbert M. Ables	Brakeman	Division
Victor Arzuaga	Brakeman	Division
Clifford A. Cross	Brakeman	Division
Leroy Hawthorne	Switchman	Division
Charles G. Lill	Switchman	Division
Robert Valencia, Jr.	Roundhouse Foreman	Oakland
Joseph A. Williamson	Passenger Sales Representative	San Francisco

(The June issue listed Elaine G. Morrison, relief position-store, Sacramento, as having 20 years service. This should have read Blaine G. Morrison, relief position-store, Oroville. MILEPOSTS regrets this error.)

They Have Retired

Vance L. Dick, carman helper, Sacramento, 32 years.

Phillip A. Drake, brakeman, Winnemucca, 22 years 9 months.

Francis W. Gorder, telegrapher, Oroville, 24 years.

Alfred E. Johns, Alameda Belt Line section laborer, Alameda, 20 years, 4 months.

Samuel A. Mello, patrolman, Sacramento, 26 years 8 months.

Alfred T. Penzel, sales representative, Oakland, 34 years.

Craig N. Vetter, communications maintainer, Sacramento, 38 years, 2 months.

Lawrence W. Walker, locomotive engineer, Elko, 26 years, 9 months.

Alvin H. Wendt, train dispatcher, Sacramento, 14 years, 7 months.



Patrolman Samuel A. Mello (wearing hat) retired on July 31. He came to WP as special guard on December 10, 1941; has worked as patrolman since December 16, 1942. His "last duty" was for this picture with Chief Special Agent Elmer Carleton, Chief Clerk Hy O'Rullian, Chief Mechanical Officer Ed Cuyler, and Special Agent C. C. Cox. "Sam" and his wife, Frances, have three daughters (two married), three sons, and fourteen grandchildren.



SACRAMENTO STORE

Al Dabbs

Pamela Louise Poncioni, daughter of Chief Clerk-Storekeeper and Mrs. NINO PONCIONI, graduated from

Loma Linda University on June 2 with a Bachelor of Science degree in medical records administration.

"Pam" is now working in medical records at the San Bernardino County Hospital.

Your Correspondent and family attended "Pam's" graduation,

then spent the next week visiting Knotts Berry Farm, Disneyland, Marineland, NBC Studios, Universal and other interesting Southern California sights. It was an enjoyable time for all.

MIKE PERRAULT, store helper now serving with the Armed Forces in Vietnam, recently received a citation from President Johnson for heroism in action for rescuing three wounded men of his company under heavy enemy fire. When later asked why he took such chances, Mike replied: "I just couldn't leave them there for the Viet Cong to kill mercilessly." Needless to say all of us are very proud of Mike.

WENDOVER-SALT LAKE CITY

Esther Witt, J. B. Price

It's always a pleasure to have retired employees return here for a visit, and we were all glad when retired Yardmaster - Switchman HARLAN C. FORD dropped in on us on July 3. "Boomer" is very happy and enjoying his retirement. He is in good health.

A day of gladness turned into a day of sadness on June 6 for the homes of Cashier and Mrs. PRESTON NUFFER and their daughter and family, Mr. and Mrs. Dale Skinner. Their baby daughter and granddaughter was snatched away in death only a moment after being born, and we extend our sincerest sympathy to these families.

We're sorry to report that retired Mechanical Foreman ROBERT COLVIN is again in the hospital in California. We wish him a fast recovery. Even though we know Bob is no great letter writer he would be glad to hear from any of his friends. His address: 412 11th Street, Pacific Grove, Ca. 93950.

Being sadly missed by one and all is Conductor THOMAS E. CROSLY, who passed away at his home in Salt Lake on June 22. Though a little gruff at times, Tom was kind of heart and always willing to go out of his way to do someone a favor. He was a member of the ORC & B and Arcadia Lodge #17, F. & A.M. Our sincere sympathy goes to Mrs. Crosley and family.

Confined to Tooele Valley Hospital with a "No Visitors" sign on his door is T&T Lineman THOMAS M. SHEA. Tom suffered a heart attack on July 3 and was lucky to have Roadmaster T. A. MERRITT wanting a ride back to Wendover from Low in the Company truck or things could have been worse. Ted was able to get him to the hospital for much needed attention. We wish Tom a fast recovery although his doctor says he will have a long, hard pull. We want him to know he is missed by all.

SEATTLE

Richard W. Rouse, son of District Sales Manager and Mrs. ROBERT W. ROUSE, was selected to be listed in the 1968-69 issue of "Who's Who Among Students" in American colleges.

Richard, a junior at Pacific Lutheran University in Tacoma, Wash. was selected for listing on the basis of his scholastic and extra-curricular achievements.

KEDDIE

Elsie Hagen

Pamela Ellen Gregory, daughter of Engineer IVOR GREGORY, was married on June 15 in the Assembly of God Church to Gary W. Barlow of Quincy. Pamela is employed as supervisor of the keypunch department in the Sacramento City School District. The groom, son of Mr. and Mrs. William Barlow, will be graduated from college in 1969. They will live in Sacramento.

Engineer CLARENCE BANCROFT will return to work soon after his recovery from an auto accident about a month ago. While enroute to Reno his car rolled over and caught fire near the State Inspection Station at Truckee. Clarence was pulled from the car by a passing motorist.

Mr. and Mrs. Gregory Hockenson of Quincy are the proud parents of a son born July 10 in Plumas District

Hospital. The 8 lb. 15 oz. boy was named Mark Allen. Mrs. Gregory is the daughter of Engineer JACK SHANNON of Portola, who formerly lived in Keddie.

Conductor VIRGIL SIMPSON'S daughter, Davney, who has been attending school in Davis, is home for the summer.

CHICAGO

Don J. Landgraf

After 23 years with Western Pacific, Sales Representative JAKE EPHRAIM retired on August 1. For the



Mr. and Mrs. Jake Ephraim

time being, he plans only on accomplishing all those little jobs around the home that he never had time to do before. Jake was honored at a luncheon on July 15, attended by many of his long time friends and business associates. Also in attendance for the affair at Chicago's Millionaire's Club were his lovely wife, Belle, his son, Don, and his daughter, Mrs. Myrna Nachenberg. Jake has been a well known representative for WP and his friendly laugh and long cigar, both his personality trade marks, will long be remembered.

Welcome to TONY TUNNEY who is working this summer as tracing clerk. Tony, a young man being well guided by all the girls in our office, will return to St. Thomas College, St. Paul, Minn., this Fall as a senior.

WILLIAM COOK, assistant to sales manager, received his 40-year Service Pin recently from General Sales Manager KENNETH A. RANK and Sales Manager GEORGE WENIG. This very admirable achievement was superseded only by the recent birth of his sixth grandchild.

Speaking of new arrivals, MAUREEN WRIGHT, formerly of this office, recently gave birth to a new son, Joseph Wright, Jr.

At the time of this writing, FRED SWEENEY, sales representative, and his wife, according to reliable sources, were sighted on the outskirts of Chicago driving West in an armored truck in which they hoped to return from Las Vegas, Nev. after breaking the bank. "Howard Hughes' city" has an attraction for our Chicago people this year. BILL COOK tried his luck earlier in the year but never did reveal his success. He just smiles and smiles whenever he is questioned.

Your Correspondent is indebted to RODGER LAND for writing this copy in time to make deadline.

LOS ANGELES

Joan Karlin

Congratulations to Sales Representative ROBERT E. KOSTNER, who was installed as secretary for the Orange County Chapter 161, Delta Nu Alpha Transportation Fraternity, Inc., in June. Bob was also installation-dinner dance chairman for the second annual Pacific Southcoast Region No. 2 held in Newport Beach.

"Now if you will just stop taking pictures I can get this ribbon off," thought pretty little Lisa La Rosa



while celebrating her first birthday with her parents and little friends. "She knows how to open packages alright," stated her dad, our Chief Clerk STEVE LA ROSA.

(Editor's note:) Congratulations and best wishes to JOAN CARLIN, stenographer-clerk in WP's Los Angeles office and MILEPOSTS' correspondent, and Louis Worthington who will be married in Las Vegas on August 17. Louis, beginning August 1, is district sales manager for the Chesapeake & Ohio Railroad in Los Angeles. The couple met at a transportation club dinner at the Biltmore Hotel three years ago. Those attending the wedding will be Mr. and Mrs. James Zukas, Lou's mother and step-father, the bride's parents, Mr. and Mrs. Eugene Karlin, Mrs. John O'Donnell, Jr., sister of the bride, and a few close friends of the couple. Lou and Joan will make their home in Hermosa Beach.

OAKLAND

John V. Leland

Sales Representative ALFRED T. PENZEL, claimed to be the world's greatest salesman, greatest golfer, and greatest friend, became the greatest pensioner following his retirement

on July 31. After 34 years of dedicated and loyal service, Al will now devote full time to a life of leisure, accompanied by his lucky wife, Vivian. Al was given a rousing retirement party and surprise testimonial dinner at the Blue Dolphin Restaurant in San Leandro on July 21, attended by many of his friends.

We have word from Switchman MICHAEL J. MAKUCK that the body of his son, MICHAEL PATRICK MAKUCK, switchman on military leave, is expected to arrive early in August. Michael Patrick would have been 21 on July 3, but as a crew chief on a helicopter for the First Air Cavalry, he apparently died of injuries after a crash on April 25. His body was found July 23.

JOHN KAFFUN, senior sales representative, was elected first vice president of Delta Nu Alpha, Oakland Chapter 154, for the 1968-69 year. John says this group does a good job

towards education for transportation people.

We were sorry to learn of the death of SAM BAKER, retired Oakland flagman. Sam passed away suddenly on June 9 in San Francisco.

A telegram from the Commandant of the Marine Corps was received July 31 by Carman and Mrs. JOHN PRISE confirming the wounding of their son, Donald R. Prise in Vietnam. Marine Sgt. Prise sustained shrapnel wounds in the head, stomach, and chest and fractures of both arms and both legs. Donald was brought to the United States early in August from the 106th Army Hospital in Yokohama.



and will enjoy keeping up with the friends I left on the road. I was around for quite a while (Editor's note: 33 years, 1 month) and will miss the association of my many friends. I am enjoying my retirement and getting some badly needed rest.

Many thanks for the picture you sent to me.

George Roehl
11303 No. 99 Highway
Lodi, Ca. 95240

CORRECTION

MILEPOSTS' July issue erroneously credited Diesel Yard Clerk Esther Witt for the picture of the Wendover station shown on Page 8. With an apology from the Editor, the credit goes to Switchman Eugene T. Lavelle, who took the picture at Esther's request.

LETTERS RECEIVED

Editor:

Would like to use your column to thank our many friends for all the good wishes and gifts bestowed on us at the Blue Dolphin, Sunday, July 21, upon the occasion of my retirement.

Vivian and I greatly enjoyed meeting old and new friends, and had a most wonderful time.

Al Penzel, Retired
Sales Representative
Oakland, Ca.

* * *

Editor:

Will you please change my address so that I will continue to receive MILEPOSTS.

I have retired on physical disability,



In Memoriam

Sam Baker, retired Oakland flagman, San Francisco, June 9.

T. E. Crosley, conductor, Salt Lake City, June 22.

Joe Davis, retired maintenance of way pitman, Talmage, Calif., May 1968.

Edward H. Heintze, retired Elko telegrapher, Abita Springs, La., May 1968.

John E. Larson, clerk, Oakland, June 3.

Michael P. Makuck, switchman, Oakland, Vietnam, April 25.

John B. McCann, retired clerk, San Francisco, July 1.

Gerald W. McCauley, retired chief clerk, Stockton, July 24.

F. J. Seale, retired locomotive engineer, Lodi, June 22.

R. J. Wickman, retired switchman, Sacramento, June 29.

Carl H. Rath

System-wide, employees were saddened by the death of Carl H. Rath, manager-wire chief, communications department, from a heart attack on August 2.

Carl, born in Chicago on September 9, 1903, came from a long line of railroad ancestors. After working his way through military school at Cleburne, Texas, he, too, turned to railroading with the GC&SF before becoming a WP telegrapher at Keddie in 1920. He came to San Francisco in 1932 as second-trick operator, and became manager of the telegraph office on April 2, 1946.

Carl is survived by his wife, Florence, a revenue accounting employee, teen-aged son, Carl C. Rath, and a brother, Miles E. Rath, of New Mexico.

COVER PICTURE CREDITS

Upper: By WP Claim Inspector J. H. Conley, Sacramento. Senior Sales Representative Fred W. Brandes, William Lambert, Sr., and an agricultural inspector, watch shipment of pears from Lambert Marketing Co., a new rail customer, being loaded into an FGE piggyback van.

* * *

Center: A Del Monte Corporation photo of a green bean packing operation, furnished by Hal Fruetel, editor of "Del Monte Shield."

* * *

Lower: A J. H. Conley photo of Agent Kenneth Tinker and Fred Brandes checking extreme high-wide loads of aluminum spiral culvert pipe from Kaiser Aluminum Co.'s new Highway Products Division plant located at Del Paso.



Milepost 184: Roadmaster Chapman left Hy-Railer to phone for running time.

WESTERN PACIFIC MILEPOSTS

526 Mission Street
San Francisco, CA 94105
Lee Sherwood, Editor

Member Assn. of Railroad Editors



AUGUST 1968

WESTERN PACIFIC MILEPOSTS

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San Francisco, CA 94105

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The new 35-mile Waynesburg Southern, \$20 million creation of Penn Central, is hauling coal via unit train between Waynesburg, Pa. and Blacks-ville area of northern West Virginia and providing employment for about 500.

* * *

Plans again being proposed to consolidate Chi-ago's Dearborn, LaSalle Street, and Grand Cen-tral stations.

* * *

A 16-per cent drop in grade-crossing fatalities was reported for the first four months of this year.

* * *

In October the Soviet Union will begin testing a railway coach fitted with twin turbojet engines to study dynamic running and aerodynamic qualities of high-speed passenger trains.

* * *

New York's famed Grand Central Terminal will become the base for a \$100-million, 55-story office building to provide working space for a pop-ulation of 12,000 people.

* * *

Two years of tests with scale model "Project Tubeflight," project of Rens-selaer Polytechnic Institute, indications are that trains can zip at 400 mph in a sealed tube behind jet engine riding on air cushion.

* * *

Merger of Chicago Great Western into the Chicago & North Western took place on July 1 giving NW entrance into Kansas City.