

**New Business 4 – August 2019**

## **FRRS Presence at International Railfair**

**November 9-10, 2019**

Pursuant to recent FRRS Board meeting topics such as PR, we have historically had a presence at International Railfair with great financial and PR success. Due to circumstances beyond IRF Control, this will likely be the last year for IRF in Roseville due to Fairgrounds rehabilitation.

As I understand it, the Museum has 26 boxes of O scale. We also have 3 boxes of HO that was recently donated to the FRRS, (it has been inventoried and will be attached to a separate report). These items can be taken to this event and sold to offset the costs related to the booth.

Vendor tables prices are 60.00 for single table, 120.00 for 2 tables and 180.00 for 3 tables. Tables are 30" x 6'. These we are free to do whatever we want to do. However, Non-Profit Railroad Related organizations are entitled to a first table for \$30, but must limit their sales to group logo items, newsletters, memberships or donated items. Non-profits are limited to a two table maximum for a \$90 cost. There is nothing on the forms to indicate a charge for electricity. I would highly recommend we get electricity for this event.

There are no lodging expenses with this event as I live in Stockton as does Russ Johnson who will be assisting as well as Victoria Epling. We will drive back and forth for this event. Moreover, I am willing to drive up and pick up the O scale items and any other show related materials the weekend before the event as well as return them after the event. Staffing for the show will be myself, Victoria Epling & Russ Johnson. We get 4 vendor passes for free. I can get a local member TBD as well to assist us.

**Recommendation: Purchase 2 Non Profit tables and 1 full profit table for a total outlay of 150.00 with electricity. If voted to do this, we will need to move fast with the entry processing.**

**Thank You**

**David Epling**



Bob Warner 1640 Ashford Dr.  
Roseville, CA 95661

June 21, 2019

You are invited to participate in the **International Railfair**, the Premier Northern California Model Railroad Show. The Show will take place at the Placer County Fairgrounds, in Roseville, CA. Now totally renovated both inside and out and renamed **The Grounds** on November 9 & 10<sup>th</sup> 2019. This is our 43<sup>th</sup> Annual Show and we hope you will come and enjoy it with us. Our show last year was very popular and with new internet and social media marketing ideas we expect this year to be even better.

Because of our commitment to our Model Railroad theme, **we will not sell table space for Craft or Holiday items**. Table rearrangement or vendor furnished displays will not be allowed to encroach into the aisle ways or areas larger than the space purchased or block other vendors. The Railfair Committee will have the final word on any questions.

Some amenities for participants include: Breakfast on-site from 7-9:30 on both Saturday and Sunday mornings. There will also be dinner available on Friday evening for a reasonable cost. All provided by the local Rainbow Girls along with snack bars in the two main bldgs. We have a pleasant atmosphere, with clean rest rooms and grounds. RV parking is available through the Fairgrounds Office (916-871-3783 or 847-5577). There will be security both nights.

Bob Warner, Vendor Coordinator

[bkwarner51@comcast.net](mailto:bkwarner51@comcast.net)

1. No Table Rent Increase!!
2. **Space Priority** will be given to returning 2018 participants until August 1, 2019. Where feasible 2018 exhibitors can have the same location as last year. If no tables are available when your registration is received, you will be contacted about other options or your money will be refunded. As we get closer to the show single or double spaces are often available.
3. **State Sales Tax Policy:** All CA and out of state vendors are required to have their own CA State Seller's Permit. All sales to the public, whether merchandise or money changes hands at time of sale or not, are considered retail sales! This includes orders taken for future payment or delivery. Everyone making retail sales will be required to collect CA State sales Tax from their customers. The present Placer County tax rate is 7.50%.
4. **Registration:** please complete the attached form and return it with full payment. Your reservation will be confirmed as soon as possible. We will not accept improper checks, registration by phone or email.
5. **Table Rates:** Everyone purchasing a table at Railfair for the purpose of sales, taking orders or advertising for future sales is a vendor and subject to Vendor Table rates. Vendor Table Rates (6 tables max/ vendor)
 

<b>1 table = \$60</b>	<b>2 tables = \$120</b>	<b>3 tables = \$180</b>
<b>4 tables = \$250</b>	<b>5 tables = \$320</b>	<b>6 tables = \$ 390</b>

Non-Profit Railroad Related organizations are entitled to a first table for \$30, but must limit their sales to group logo items, newsletters, memberships or donated items. Non-profits are limited to a two table maximum for a \$90 cost.

6. **Hours:** IRF will be open to the public from 10 am to 5 pm Saturday and from 10 am to 4 pm on Sunday. We thank all of the vendors for staying till the Sunday closing. Spectator tickets are good only for the day of purchase.
7. **Setup & Vendor Passes:** The fairgrounds will be open for setup on Friday the 9<sup>th</sup>, from 2pm to 8:30 pm and on Saturday at 8 am. Vendor passes will be issued at the registration table in Jones Hall. Two passes issued for the first

two tables and 2 additional for 3 or more tables (**Max 4/Vendor**). Any staff over 4 must purchase normal entry tickets @ \$10 ea. As a security and convenience measure we require vendors to provide bags for their sales. Vendors park free in the Armory lot near the vendor entry gate.

**8. Railfair Committee Rights:** The International Railfair Committee reserves the right to make the final decision on the number and location of tables to ensure the overall success of Railfair. We reserve the right to resell all space unused or abandoned by the vendor. **TABLES CANNOT BE SUBLET.** We also reserve the right to limit sale items to railroad and railroad modeling related items.

**9. Railfair Liability Policy:** By exhibiting at IRF 2019 the exhibitors, their successors and assignees thereby releases and discharges the International Railfair Inc. and the four sponsoring clubs from any and all claims, demands, causes of action or liabilities of whatever kind or nature it may now or hereafter have against the host based upon, arising out of, or in connection with exhibitor's occupancy at the Fair, including, but not limited to: damage, loss, theft, destruction or delay or nondelivery of goods, display materials and other effects; any injury to the exhibitor, its employees, agents, representatives or guests while at the Fair premises or traveling to or from said premises; any damage to exhibitor's business by reason or the failure to provide space for the exhibit or removal of exhibit; or failure to hold the Fair as scheduled.

**Please Print**

**2019 International Railfair**  
**VENDOR REGISTRATION FORM**

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ ST \_\_\_\_\_ ZIP \_\_\_\_\_

Corrections requested.

Telephone Number \_\_\_\_\_

Email (**Print Carefully**) \_\_\_\_\_

**ALL VENDORS WILL NEED THEIR OWN CA RESALE NUMBER**

I plan on selling to the public during the show. YES \_\_\_\_\_ NO \_\_\_\_\_

**Please Enter Your CA Resale Permit Number** \_\_\_\_\_

**Please Print**

**I have temporary forms for non-dealers to sign at the show.**

**E-Mail Address** \_\_\_\_\_

REQUESTS -----

\_\_\_\_\_ I will need electricity. Please bring your own extension cord.

PRODUCT LINE

Scale Equipment \_\_\_\_\_ Books/Magazines \_\_\_\_\_ Artifacts \_\_\_\_\_

European Eq. \_\_\_\_\_ Movies/Videos \_\_\_\_\_ Souvenirs \_\_\_\_\_

Tin Plate \_\_\_\_\_ Scenery Products \_\_\_\_\_ Photo/Art \_\_\_\_\_

Tools \_\_\_\_\_ Electrical Products \_\_\_\_\_ Displays \_\_\_\_\_

Other \_\_\_\_\_ Scale \_\_\_\_\_

**PLEASE ENTER YOUR COSTS AND MAIL REGISTRATION AND CHECKS AS INDICATED**

Please reserve \_\_\_\_\_ tables (8' by 30") for my display at a table cost of... \$ \_\_\_\_\_

Make check payable to: International Railfair Inc.

Mail to: Bob Warner 1640 Ashford Dr. Roseville, CA 95661

**TOTAL ENCLOSED \$** \_\_\_\_\_