

Bruce & Linda Yparraguirre
Model Railroad Donation – Vendor Table Expenditure
International Railfair Roseville, 11-12/11-13-16
NB-4 September 2016 (Carter)

International Railfair is approaching and we need to reserve vendor table space if we decide to utilize this event to liquidate some of the recently donated O Scale Model Railroad inventory. The tables are priced as follows:

*“**Table Rates:** Everyone purchasing a table at Railfair for the purpose of sales, taking orders or advertising for future sales is a vendor and subject to Vendor Table rates. Vendor Table Rates (6 tables max/ vendor)*

1 table = \$60
2 tables = \$120
3 tables = \$180
4 tables = \$250
5 tables = \$320
6 tables = \$ 390

Alicia and I are planning to work the show, however, we welcome assistance at the selling table to help us get as much sold as we can. I would recommend that we reserve 4 tables due to the size of the O Scale items, and the amount of inventory that we have to liquidate. We’d bring a mix of locomotives and cars, both premium priced and less expensive to maximize our customer base. This would require an expenditure of \$250. This is an event that Norm and Barbara Holmes has utilized in the past to sell items and promote the museum and is a model railroad specific show.

Requested Action:

Evaluation & Approval of the recommended expenditure for 4 vendor tables